

# **MICROSOFT 365 OPTIMISATION REVIEW**

### Recover 10–30% of Your Annual M365 Spend with Minimal Effort

Most organisations are **over-licensed**, **underutilised**, or paying for **inactive accounts and overlapped tools**. LicenceSync identifies these inefficiencies and unlocks rapid, risk-free savings, often with **less than 2 hours of your team's time**.

#### What You Get

- Licensing workbook with targeted optimisation candidates
- Executive report detailing risks, savings, and recommendations
- Presentation walkthrough of findings with your stakeholders
- Optional aftercare sessions for follow-through (Diamond tier/ bolt on)

#### Where We Find Savings

- Orphaned / inactive users
- Over-licensing (e.g., unused E5/E3 bundles)
- Duplicate accounts & service licences
- Underused Project/Visio subscriptions
- Third-party tools that M365 can replace

#### How Much Can You Save?

Typical savings: **10–30%** of annual Microsoft 365 spend Example: £250k/year = **£25k–£75k potential recovery** 

## Key Business Benefits

- Immediate ROI Cost savings without disrupting operations
- Security boost Clear out orphaned accounts and tighten access controls
- Governance uplift Align HR, AD, and role-based licensing
- Future-proofing Forecast licence needs before renewal or headcount changes

#### Why LicenceSync?

- ✓ Independent, **audit-proven expertise** (no quotas or sales bias)
- ✓ Over 350 estates reviewed (£60k–£250m spend)
- ✓ No shortcuts every detail meticulously analysed
- $\checkmark\,$  One expert from start to finish, with enterprise-grade security and BPSS clearance

#### **Flexible Packages**

Four service tiers from light-touch to fully managed. Fixed fee or day rate. Satisfaction guarantee on Gold & Diamond tiers

#### Time to stop donating to Microsoft. Use that money on your next project.



