

# MICROSOFT ELP & OPTIMISATION REVIEW

## Unlock 30-60% in Licensing Value. Stay Audit-Ready.

Microsoft on average **audit every 3-5 years** and expects you to self-manage compliance, but without clear oversight, most **organisations unknowingly overspend or carry hidden risk.**

LicenceSync's ELP & Optimisation Review gives you a clear view of:

- What you **own**
- What you **use**
- What it's really **costing you**

We eliminate waste, uncover risk, and help you make **smarter, more strategic licensing decisions** - before renewal, audit, or new investment.

## What's at Stake?

Most organisations **overspend by 15-30%**

Audit **exposure** adds a further **15-30% risk**

Combined could be up to **60% of your Microsoft spend**

## Key Benefits

- **Compliance Clarity** – Identify and resolve risks before Microsoft does
- **Cost Control** – Reclaim unused licences and optimise spend
- **Smarter Forecasting** – Align licensing to growth, infrastructure, and renewals
- **Stronger Negotiation** – Use data to improve contract terms and outcomes

## What You Get

- A structured, **expert-led** review with:
  - Licensing workbook with **mapped compliance**
  - Executive report with **findings, risks, and savings**
  - **Presentation** to walk through insights and actions
  - Optional **follow-up support** (Diamond tier/ Bolt-On)



## Why LicenceSync?

- ✓ Independent, **audit-proven expertise** (no quotas or sales bias)
- ✓ Over 350 estates reviewed (**£60k-£250m spend**)
- ✓ **No shortcuts** – every detail meticulously analysed
- ✓ One expert from **start to finish**, with enterprise-grade security and **BPSS clearance**

## Flexible Engagement Options

Four service tiers to suit different needs and budgets.

**Fixed fee or day rate.** Satisfaction guarantee available on Diamond tier.

**Ready to reclaim budget for your next project?**

Book in a call